



State of Utah

DEPARTMENT OF ALCOHOLIC BEVERAGE CONTROL

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Jon M. Huntsman, Jr.
Governor

To whom it may concern:

This letter is to serve as a reference for Trommer & Associates Inc.

We contracted with Trommer to conduct a 12 week study on warehouse expansion and distribution growth needs for the Utah State Department of Alcoholic Beverage Control. The study would involve logistics, product flow, physical facilities needs and other related data.

Working with Steve Trommer and his staff has been an absolutely wonderful experience. The State of Utah received exceptional value and a very comprehensive and accurate report from Trommer. The cost estimates when verified were right on. Most important, Trommer took a totally different and unique approach to the expansion that we had not even considered.

Their study was completed on time and on budget. They lived up to their word and conducted site visits that were productive and resulted in much valuable information about current protocols.

Our request before the legislature will follow Trommer's recommendations to the letter.

If you have questions and if I can be of further assistance, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "John G. Freeman".

John G. Freeman
Deputy Director
Utah State Department
Of Alcoholic Beverage Control